

BROCHURE MARCA

Building Living Spaces

 danosa

*“It’s times like these
you learn to live again”*

*Times Like These
Foo Fighters. One by One. 2002*

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Our Company

About us

1.1 Danosa Group introduction

Danosa Group is a global leader in sustainable construction solutions, specialising in waterproofing, thermal insulation, acoustic insulation and technical mortars.

With more than 60 years of experience and a presence in over 75 countries, it combines innovation, sustainability and a global outlook to help shape the future of the sector.

Through brands such as Danosa, we develop systems that improve energy efficiency, acoustic comfort and the quality of built environments.

Danosa provides integrated waterproofing, thermal insulation and refurbishment solutions for more efficient, sustainable and longer-lasting buildings. With a strong technical heritage and an international outlook, it is recognised throughout the industry as a benchmark for quality and reliability.



1.2 History

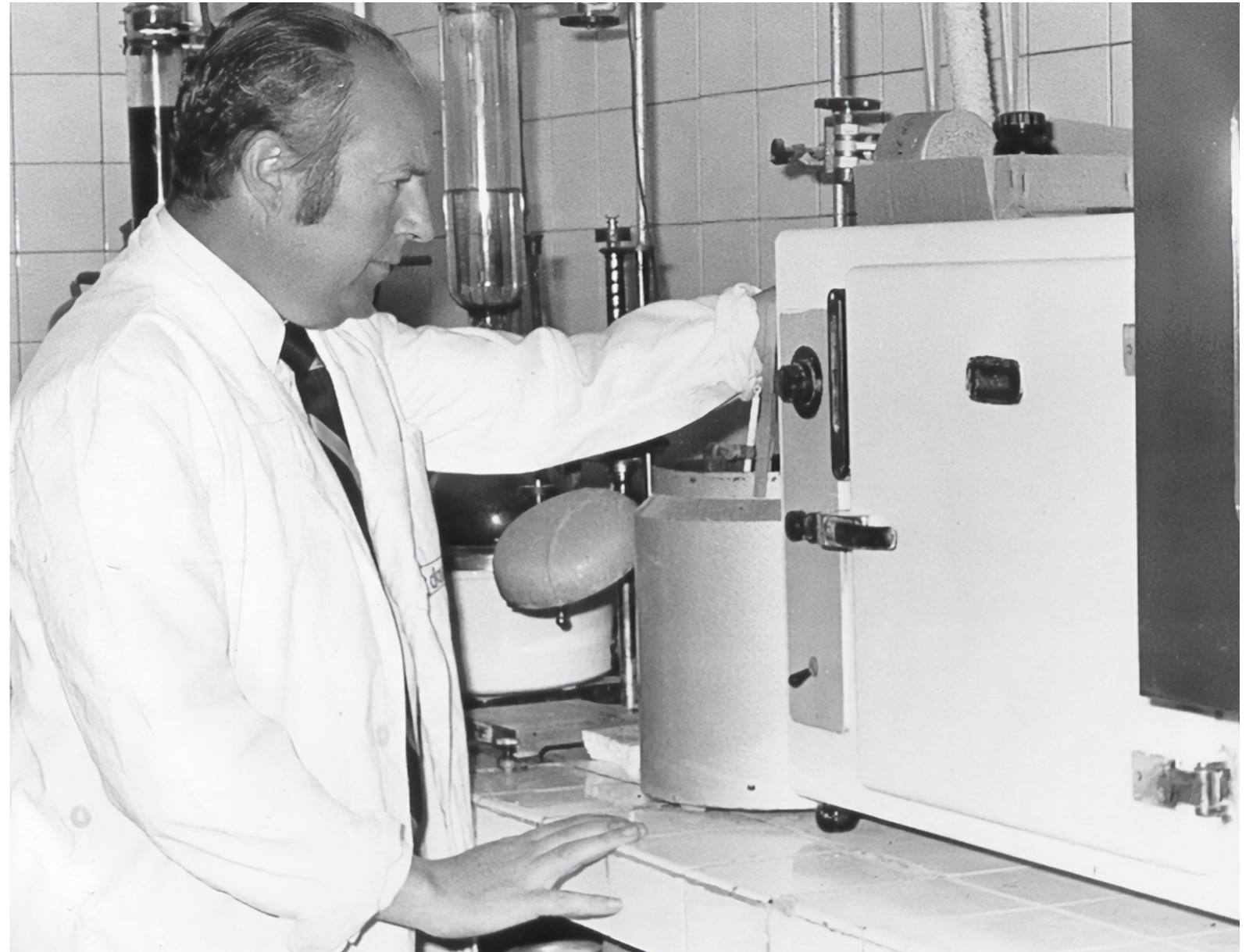
From industrial company to multinational business: an ambition built on technical expertise // A growth journey: from a Spanish industrial company to a multinational provider of integrated solutions // We started as an industrial company. We have grown into a multinational solutions provider.

Our story is one of continuous evolution: from a specialist **industrial company** to a multinational group operating across several continents, while always maintaining a strong technical DNA and an unwavering commitment to quality.

We began with a clear focus on **continuous improvement in construction materials, developing solutions designed to meet the real needs of the sector**. Over time, we expanded our manufacturing and technical capabilities, strengthening our position in waterproofing and thermal and acoustic insulation.

International expansion marked a turning point in our journey. We replicated our industrial and technical model across different markets, adapting to the regulatory and construction requirements of each country.

Today, we are a truly “glocal” company – combining global vision, standards and industrial capability with local market expertise, close customer relationships and an understanding of the specific requirements of every project.



Up to the 19th century

Waterproofing emerged as a basic necessity for protecting buildings and improving health conditions.

By the end of the 19th century, the foundations had been laid for the sector's technical evolution.

1970s

The widespread adoption of waterproofing solutions for roofs and façades, such as bituminous membranes and polyurethane coatings, reached its peak during this decade.

At the same time, thermal insulation brought about a major step forward in improving building energy efficiency.

These innovations not only responded to the growing demand for more durable and efficient housing, but also marked the beginning of a **more sustainable approach to construction**. During the 1970s, DANOSA introduced these emerging solutions into markets where they were already gaining traction across the Atlantic, including Puerto Rico.

1990s

We entered the era of sound, as Danosa evolved alongside advances in acoustic solutions, with Impactodan becoming a benchmark product in residential construction for reducing impact noise.

Acoustic insulation products became increasingly important in response to rapid urban development during the 1990s and the growing need to improve quality of life in densely populated environments.

1960s

During the 1960s, Spain began introducing product standardisation and regulations within the waterproofing sector.

Against this backdrop, Manuel del Río founded **DERIVADOS ASFALTICOS NORMALIZADOS S.A. in 1964**, better known as DANOSA.

In its early days, Danosa focused exclusively on manufacturing asphalt-based waterproofing membranes, initially using oxidised bitumen and later, during the 1980s, introducing the first elastomeric membranes with SBS-modified bitumen technology.

1980s

This decade saw the introduction of SBS (styrene-butadiene-styrene) technology to the Spanish waterproofing market. This technological development significantly improved the durability and flexibility of bituminous membranes, increasing their resistance to fatigue and enhancing performance under extreme temperatures.

This milestone also coincided with **DANOSA's** expansion into markets such as France and the completion of landmark projects, including Madrid's iconic Puerta del Sol.

2000s

During the 2000s, construction in Spain increasingly shifted towards sustainable refurbishment, integrating innovative materials such as XPS (extruded polystyrene). These new materials, together with the development of solutions built around them, supported DANOSA's expansion into markets such as Portugal and India.

In parallel, with the consolidation of new business models and more sustainable solutions, we opened our new factory in Fontanar (Guadalajara) and launched **DANOSA Recycling, a company within the DANOSA Group** dedicated to recovering waste generated through its own industrial processes, as well as processing and recycling waste from other sectors to give materials a second life. This initiative further strengthens our commitment to sustainability, environmental responsibility and the circular economy within the construction industry.

1.2 History Timeline

THE FUTURE

With the turn of the century, manufacturers of waterproofing and insulation materials accelerated their shift towards higher value-added solutions, driven by industrialisation, international expansion and increasingly demanding requirements for energy efficiency and sustainability.

Danosa's evolution reflects this trend through the expansion of its production capabilities and international presence, the adoption of new technologies such as TPO and an increased focus on applied innovation, industrial sustainability and enhanced manufacturing capacity, consolidating its position as a provider of integrated building envelope systems.

Over 60 years of experience

International presence

in more than 75 countries

7 factories / production facilities

More than 500 employees

With 8 subsidiaries

2.

Building
Purpose

Mission

2.1 Mission Building Purpose

Our mission is to improve the habitability and invisible comfort of buildings by delivering reliable, sustainable and efficient technical solutions that protect structures, optimise energy consumption and enhance people's quality of life.

We place the customer at the centre of every decision, working to create meaningful impact throughout both design and construction, while using technical excellence as a driver of long-term value across the built environment.



3.

Building
The Future

Vision

**Technical rigour,
responsible
industrialisation
and an international
outlook driving the
evolution of the sector.**

Our vision is to become a global benchmark in innovation applied to the building envelope, developing sustainable solutions that contribute to a more efficient and responsible built environment focused on people's well-being.

4.

Building
Trust

Corporate
values

2.1 Corporate values

Transparency

We act with honesty and integrity in every professional relationship.

Collaborative culture

We work as one team alongside customers, partners and specifiers.

Sustainability

We develop solutions that reduce environmental impact and improve building performance.

Efficiency and continuous improvement

We continuously refine our processes, products and services to deliver greater value using fewer resources.

5.

Building
Value

Our DNA

5.1 Our brand

We find our true essence in the balance between seemingly opposite elements.

We understand the science of construction, materials, efficiency and regulations. But we never lose sight of who we do it for: the people who live, work and interact within the spaces we help protect. Technical expertise only has meaning when it improves everyday life.

TECHNICAL

EXPERTISE

WITH HUMAN

PURPOSE





Our solutions are designed to last for decades, standing up to the passage of time and demanding conditions. But we also know how to adapt: to changing regulations, extreme climates and the evolving requirements of every project and market. True strength lies in the ability to evolve.

SOLID
FOUNDATIONS

WITH A FLEXIBLE
MINDSET



LOCAL
EXPERTISE

WITH GLOBAL
CONFIDENCE



We were founded in Spain, with a family spirit and a commitment to industry. Today we operate in more than 75 countries, learning from every market and bringing our expertise to projects around the world. We think globally and act locally.

1. Specification

2. Service



3. Value for money

Specification

We support our customers from the earliest stages of a project, providing technical expertise and a systems-based perspective to define reliable, efficient and long-lasting solutions.

We act as a trusted partner in key decision-making processes, anticipating project needs and helping optimise overall building performance.

Service

We provide a service experience built on reliability, clarity and agility.

We are committed to delivering on our promises, simplifying processes and responding quickly with technical expertise, ensuring a seamless relationship before, during and after project delivery.

Value for money

We develop solutions that create genuine value throughout a building's life cycle, balancing technical performance, durability and economic efficiency.

Our aim is to build long-term, sustainable relationships, becoming an essential partner in supporting our customers' growth and long-term success.

5.2 Our value proposition

5.3 How we turn our mission into real impact

MUST-WIN BATTLES

These are the strategic drivers that shape how we work, how we grow and how we build high-value relationships with customers, specifiers and collaborators across the markets where we operate.

Transformation

We turn complexity into simpler, more agile and more efficient processes.

Commercial excellence

We elevate the quality of specification, service and technical support.

Growth and international expansion

We grow with a global outlook while preserving our local DNA.

Collaboration

We work as one team alongside customers, partners and specifiers.

5.4 Our solutions

At Danosa, we develop integrated building envelope solutions, combining waterproofing systems, insulation and specialised technical solutions that protect buildings, improve energy performance and enhance the durability of built environments.

Each of our business lines addresses specific project requirements, but they all share the same goal: delivering real value to customers throughout the entire life cycle of a building.

Bituminous, synthetic and liquid waterproofing

Danosa offers a broad range of waterproofing solutions designed for both new-build and refurbishment projects.

These systems consist of flexible membranes and liquid products that prevent water penetration, reducing the risk of deterioration while improving structural durability.



Typical applications:

Flat and pitched roofs, terraces, balconies, basements, foundations, civil engineering projects and complex junction details.

Product lines:

Bituminous

GLASDAN, ESTERDAN, POLYDAN

Modified bitumen flexible membranes with reinforcement layers that provide high mechanical strength, elasticity and adaptability, making them suitable for roofs, basements and critical structures.

Synthetic

DANOPOL and NEXALON TPO

PVC and TPO membranes designed for flexibility, weather resistance and ease of welding, particularly effective for large roofs and applications exposed to significant thermal variation.

Liquid

Products that form a continuous waterproof membrane once cured, making them ideal for complex geometries and intricate detailing, ensuring seamless watertight protection.

Thermal insulation

Our insulation products create thermally efficient building envelopes that reduce energy demand and improve indoor comfort, supporting both regulatory compliance and energy-efficiency certification requirements.

Product lines:

Rigid XPS boards

DANOPREN

Extruded polystyrene foam insulation with low thermal conductivity, minimal water absorption and high mechanical strength, suitable for façades, roofs and floors.

DANOTHERM ETICS systems

Solutions developed to address specific project requirements and improve the overall thermal performance of ETICS systems and technical roofing applications.

Typical applications:

Façades (ETICS), roofs, energy refurbishment projects and solutions for both new-build and renovation projects.



Acoustic insulation

Our acoustic solutions are designed to control airborne and impact noise transmission, improving acoustic comfort in occupied spaces while supporting compliance with regulatory requirements.

Product lines:

Façade and partition acoustic insulation

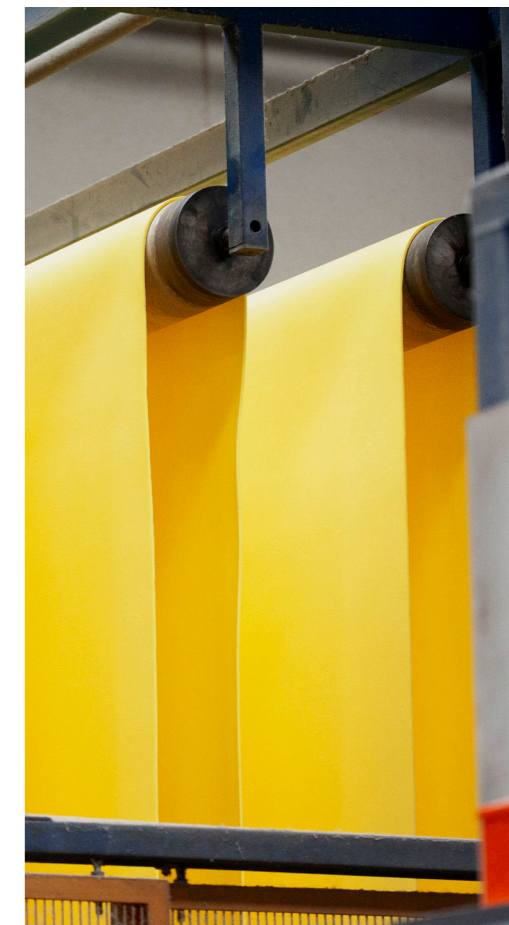
Materials and systems designed to reduce noise transmission between interior spaces and from external sources.

Impact sound insulation

Solutions designed to reduce noise generated by footsteps and vibrations, particularly important in residential buildings, offices and educational environments.

Typical applications:

Residential buildings, offices, hotels, educational facilities, healthcare buildings and high-use environments.



Technical mortars

To ensure the correct performance of construction systems, Danosa offers technical mortars and complementary products that support substrate preparation, repair and protection, enabling efficient and long-lasting installation.

Product lines:

Levelling and substrate mortars

Designed to prepare surfaces before the application of waterproofing or insulation systems.

Repair and reinforcement mortars

Solutions designed to restore the integrity of damaged elements, extending the service life of the construction system.

Typical applications:

Refurbishment projects, new-build construction, substrate preparation, reinforcement works and solutions for wet and technical areas.



NEXALON TPO

The NEXALON TPO membrane range stands out as an efficient and durable waterproofing solution for roofing systems, helping improve overall building energy performance. These membranes offer highly durable welded joints, excellent flexibility and outstanding resistance to ageing.

Their design enables safe, continuous installation, optimising roof system performance and contributing to more efficient and sustainable construction solutions.

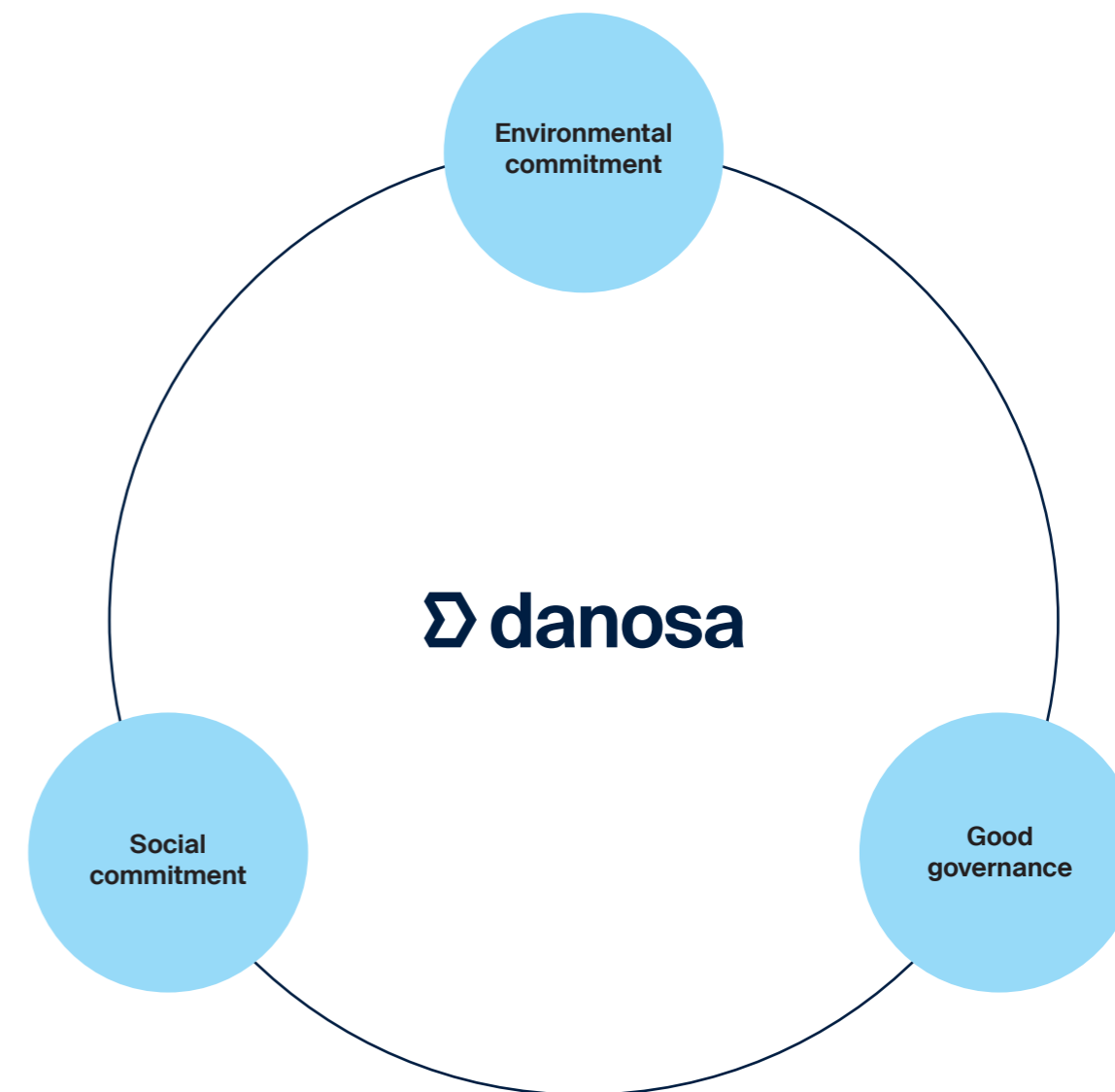


5.5 Commitment to ESG and sustainability

Our commitment to sustainability is reflected through tangible actions across three dimensions:

Environmental, social and governance. We develop solutions that improve building energy efficiency, reduce the environmental impact of materials and contribute to a more responsible approach to construction.

We promote safe, inclusive and collaborative working environments, while operating according to principles of ethics, transparency and accountability throughout our value chain.





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Spaces



www.danosa.com

Direcciones filiales (España, Portugal, Francia, UK, Marruecos y Andina)